

# 'Shintaro - you die!'

by Paul Martin, Director, Rainbow & Brown



When television and I were both very young, I was obsessed with a Japanese series called *The Samurai*. The hero was Shintaro, who posed as a poor and lordless samurai, but was in reality a secret agent and master swordsman.

Shintaro's faithful sidekick was a little bloke (sidekicks are always smaller, and less pretty) named Tombei the Mist. The principal bad guy was called Kongo, and he naturally had a numberless horde of evil black-clad ninja followers, all specially trained to die under Shintaro's flashing blade one at a time. They never attacked Shintaro en-masse you see, but instead clustered about him scowling and muttering while he calmly despatched a succession of single assailants. They never figured out that 2 or 3 blokes attacking together might have overwhelmed Shintaro. Instead, each waited his turn to die solo. Very orderly.

The series was black & white, and apparently made on a miniscule budget. It was dubbed into English, though hilariously badly; Shintaro would sometimes deliver 30 seconds of vigorous lip movement but the accompanying English audio would be just one or two words, so that it appeared as if our hero was mostly being operated by a negligent ventriloquist. As for the bad guys, they'd visibly jabber for five minutes and all that the English audio ever said was, 'Shintaro - you die!' Though of course he never did.

There were no special effects as we know them now; when a ninja sprang astonishingly backwards from the ground up to the 20-foot roof of a building, it was obvious even to someone of my youth and innocence that the guy had actually jumped down, and they'd simply run the film of his improbable leap backwards.

But here's the thing. I didn't care at all that it was cheesy. Nobody of my generation cared. The series was a huge hit in Australia, where I lived at the time, and in New Zealand. But nowhere else outside of Japan.

I still wonder to this day why *The Samurai* should have appealed so much to the youth of the ANZACs but to nobody else.

Maybe it's because of our antipodeans isolation of the time. It was our first sustained glimpse of a non-Western culture, and for most of us, including me, the first inkling that such exotic cultures even existed.

Much later I came to realise that *The Samurai* was largely just a fairly standard cowboy movie, but with different costumes and weapons. But what weapons! The dreaded samurai sword of course; the ninja's razor-sharp steel throwing stars; and the added magic of ... well, magic! Those impossible 20-foot backwards leaps up onto the roof tiles; the ability of Tombei the Mist to be invisible to the black ninjas simply by stooping into a strange hunched posture while scuttling about apparently in plain view; and the mysterious power of one especially evil ninja clan to instantly hypnotise people with nothing more a squint-eyed sidelong glance filmed in close-up. It was another world.

There's nothing on TV now that can compete with *The Samurai*. And nor can there ever be again. The digital age has made our present youth, in fact has made all of us, so blasé about the amazing and exotic that now nothing is amazing and exotic.

I think it's a shame. But sometimes, when I see crystal-clear, wide-screen nuclear submarine battles filmed at the bottom of the ocean, or extravaganza scenes showing whole cities being convincingly engulfed by tsunami tidal waves, I long to see instead a flickering, jerky black and white film of a bloke leaping backwards into the rafters while taking a whole minute of jaw-waggling to shout, 'Shintaro - you die!'



## IN THIS ISSUE:

- **GIBBER**  
Maximise autumn pasture growth for just \$11.17/Ha
- **NEW PRODUCT**  
'Decision' for clover-friendly weed control in pasture
- **GRANNY Glyphosate**  
New calibrated measuring jug and scoop
- **WEED FILES**  
Now all available online
- **FULL PRODUCT RANGE:**  
Details, Sizes & Prices

# Boost Autumn Pasture Growth

***Gibber growth promoter is a great way to maximize feed for autumn demand, and for going into winter.***

A single treatment with Gibber can produce the equivalent of around 250kg/Ha extra dry matter (DM) production. And at our new lower price, the cost per hectare has come down to just \$11.17 incl GST!

## Autumn & Winter Benefits

Using Gibber900 in autumn will not only extend your optimum rate of autumn pasture production for longer, but you can also go into winter with a lot more high quality feed cover in reserve.

## Active Ingredient

Gibber900 contains a natural plant growth promoter called gibberellic acid. It works by boosting cell expansion in grasses and clovers, resulting in faster growth as well as lusher and more substantial foliage.

## Works Fast

Because of the speed of the effect (3 weeks from application to the maximum additional feed benefit), Gibber900 is very suitable for rotationally grazed dairy units and also for any intensively/short grazed drystock pastures.

## Application

Gibber900 is sprayed onto the pasture 1-3 days after hard grazing. The boost in growth becomes visibly evident after just 7-10 days, and the boost accelerates to its maximum effect at about 21 days. Application can be done with any boom or rosette spray, at the rate of just 9g Gibber900 in about 100L per hectare, with 100ml SprayWetter penetrant added. The product comes with a 9g scoop for ease of measuring.

## Soil Temperatures

Gibber900 works at its best when soil temp is between 7°C and 18°C. And the maximum boost (difference between treated and untreated pasture) occurs when untreated growth rate would be lowest ... i.e. just when you need it the most!

## How Often?

Gibber900 is not a fertilizer, and you must have decent soil fertility to obtain and sustain the best results. In trials there was no discernible loss of response (nor any loss of soil fertility) after three consecutive applications. We recommend six applications per paddock per year. You can also apply it in conjunction with most common fertilizers.

Gibber is available in two sizes, the 270g pack that treats 30 hectares, and the 45g pack that treats 5 hectares.

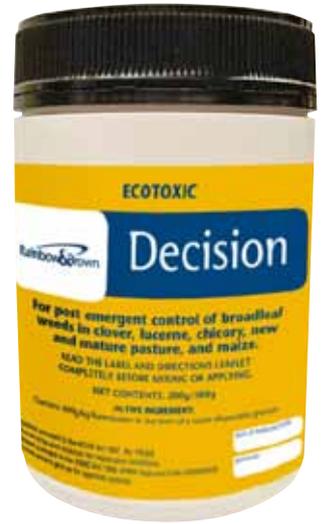
- 45g pack ... \$60
- 270g pack ... \$335

Prices include GST and delivery.



# Have you seen this new product yet?

*DECISION provides clover-friendly weed control of buttercups and many other broadleaf weeds. It's suitable for new and established pastures, and also for lucerne, chicory, maize and clover seed crops.*



Decision is a water-dispersible granule containing 800g/kg flumetsulam. It dissolves readily, and is easy and convenient to handle. It's also highly concentrated, which minimizes packaging and shipping costs (because a little goes a long way), and simplifies handling and storage on the farm.

## Ideal for Dairy Pasture

Decision is clover-friendly, so it's a great product to control buttercups - both annual and perennial types - in dairy pastures throughout the season. Buttercups may be sprayed in spring or autumn, and a single annual application of Decision will normally give full-season control.

Decision also controls many other weeds in pasture, including several that are not controlled by MCPA, MCPB and 2,4-D. Decision can be tank mixed with those herbicides if required.

Use rate depends on the weed species, and ranges from 50g/Ha (cost \$16.50) up to 65g/Ha (cost \$35.75). That makes Decision the lowest-cost clover-friendly solution for lots of situations.

You can see the full label and directions details on our website at [www.rainbowbrown.co.nz](http://www.rainbowbrown.co.nz)

Decision is available in two sizes:

- 500g pack ... \$275
- 200g pack ... \$115

*Prices include GST and delivery to you. You also get a measuring cylinder, a scoop, and a full directions leaflet. Delivery takes 2-3 days.*

## Glyphosate 450 is no longer

With the success of our super-concentrated Granny - the granular version of glyphosate - we have decided to drop the 450g/L liquid glyphosate from our range. There seems little point to it now, with Granny providing more concentration, lower cost and greatly improved packaging and handling efficiency.

For now we will retain the original, 'standard' 360g/L version of the liquid glyphosate until everybody who insists on using it has retired and moved to the Gold Coast. Nothing wrong with a bit of tradition!



# New Measuring Aids for Granny

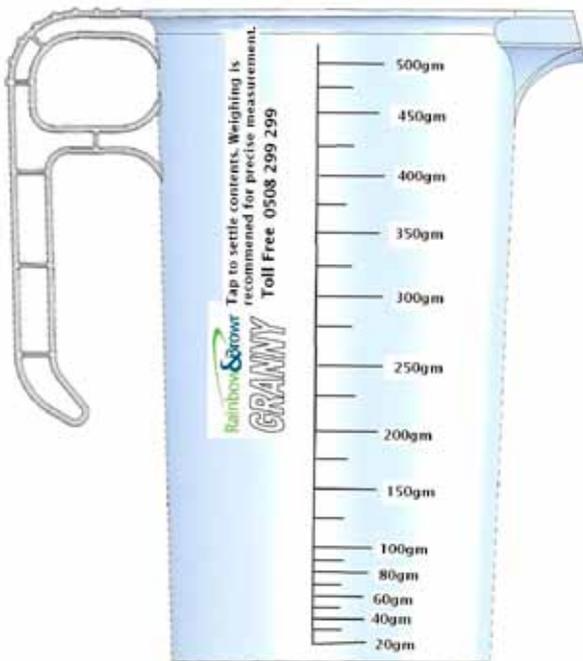
*Our Granny granular glyphosate has quickly become our most popular glyphosate product. Now we're making measuring easier and more accurate.*

There are two new measuring aids available from April.

The original 1L measuring jug now has a scale calibrated and marked with grams of Granny, so you no longer have to convert the old mls scale into the correct weight. The weights are marked on the jug, up to 500g max.

The second measurer is a new long-handled scoop that when filled level holds the correct amount of Granny for 5L of water. This is obviously a great aid for people measuring out for knapsacks and other small sprayers.

So from now on you'll get the '5L' scoop with orders of 2.25kg or 4.5kg packs of Granny, and you'll get BOTH the calibrated 1L jug and the new scoop with orders for 9kg or more.



# Why Does Gorse Take So Long To Die?



*When sprayed with MSF600, gorse can take quite a long time to die.*

Large, mature gorse can take up to several months after spraying to show visible signs of dying off, and as long as a year to fully die and desiccate.

Even smaller stuff like seedlings and re-growth can take a few weeks before it looks distressed.

## Why is it so?

It happens because MSF600 works in an unusual way. It's not actually 'poisonous' to plants in the conventional sense. What it does is prevent the production by the plant of an enzyme called ALS that is essential to support new growth.

So it doesn't directly kill the plant; it just stops any more new growth. Then the sprayed plant sits in a sort of limbo for quite a while: not growing any more, but not yet visibly dying either. Eventually the plant can no longer tolerate not being able to produce any new shoots, leaves, buds, roots, etc, and it finally surrenders to the inevitable and begins to die. With gorse you see it first in a yellowing of the tips of the spines.

Bigger bushes can tolerate this state of limbo for longer, and so they take longer to croak. And if growing conditions are not very good, any treated plant will survive for longer too, because it's not actually trying very hard to grow in those conditions anyway.

And that's why it can sometimes seem like nothing is happening for an alarming amount of time after treatment.



# Weed Files Online Library

*We're making all our Weed Files available as a library on the Rainbow & Brown website. There are now over 50 titles in the series.*

So each time we publish a new one in the newsletter, you'll now be able to get the full-colour PDF from the website as a download. Just click on the 'Weed Files' tab on our home page, and they're all listed there in alphabetical order.

Anytime we update an existing Weed File we will announce it in the newsletter, so you know that there's new information available. An example of this is when we introduce a new product, such as the recent 'Decision' herbicide, that offers a new option for control of a particular weed.

In this newsletter issue we have published new version of the Weed File for Buttercup, which has been significantly updated to include important control recommendations using the new product 'Decision'.

And on the website's Weed File Library there are now amended versions of some other titles that were due for a minor scrub-up: Bindweed, Black Nightshade, Broom, Daisy, Dandelion, Fathen, Fennel, Hedge Mustard, Ivy, Kikuyu, Old Man's Beard, Redroot, Tutsan, Wandering Jew, Wild Ginger & Woolly Mullein.



# What's What?

Product	Targets	Resistant	Activity	Volatility	Residues	Spray	Wiper	Swab
<b>Glyphosate, Granny</b>	Almost everything	Clover	Non-selective, foliar only, not taken up by roots	Not	Nil	Yes	Yes	Good
<b>MSF600</b>	Brushweeds, trees, shrubs, ferns, vines, thistles	Some grasses especially natives, monocots	Selective, systemic, spreads through whole plant	Not	Short, but very active to susceptible species	Yes	Yes	Excellent
<b>Triclo</b>	Broadleaves, brush, conifers	Clover, grasses, monocots, ferns, flax	Selective, foliar mainly, some root uptake	Low	Moderate and short lived	Yes	No	Good
<b>GrassMate</b>	Broadleaves, brushweeds, conifers	Grasses, monocots, flax, sedge	Selective, systemic, spreads through whole plant	Low	Long, active at low residual rates	Yes	No	Excellent
<b>Decision</b>	Particular broadleaf weeds	Grasses, clover, cereals, lucerne, chicory, maize	Selective, systemic, spreads through whole plant	Low	Short, but very active to susceptible species	Yes	No	N/A
<b>Replicate</b>	Broadleaf weeds, gorse, broom, thistles	Fodder brassicas, radiata pine	Selective, systemic, spreads through the whole plant	Low	Long and very active to susceptible species	Yes	No	N/A
<b>Cobber</b>	Broadleaf weeds, big thistles incl Californian, brushweeds (No garden use)	Grasses, brassicas, cereals, forestry and shelter trees	Selective, systemic, spreads through the whole plant, root uptake via soil	Low	Moderate and active for susceptible species	Yes	Yes	N/A
<b>MCPA750</b>	Broadleaf weeds, thistles	Grasses, cereals (note: damages clover)	Selective, systemic, mainly foliar uptake	Low	Short	Yes	No	N/A
<b>Ranger</b>	Buttercups, docks	Pasture, wheat, barley, oats	Selective, mainly foliar uptake	Low	Short	Yes	No	N/A
<b>Buckshot</b>	Brushweeds, broadleaves, thistles, docks	Grasses	Dry application, uptake via roots	N/A	Long to susceptible species	N/A	N/A	N/A

## WEED FILE:

# BUTTERCUP

### CREEPING



### CREEPING



### GIANT



### DESCRIPTION

Giant buttercup – *Ranunculus acris*

Creeping buttercup – *Ranunculus repens*

These are two similar species of buttercups, and they have so much in common that it is sensible to discuss them together.

Both types of buttercups are perennials. The giant buttercup forms a bush up to 1m tall, while the creeping buttercup is lower, with stems creeping along the ground for up to 1m.

Both have glossy yellow flowers with five petals, and of up to 25mm diameter. The flowers appear at the top of erect flowering stems. The giant buttercup flowers during Nov-Apr, while the creeping buttercup flowers Oct-Feb.

The leaves provide the best means of identification between the two types. Those of the giant buttercup are deeply jagged and appear as a single leaf, whereas the creeping buttercup leaves are more rounded and are clearly divided into three leaflets, the central of which is on a short stalk.

Buttercups are found throughout New Zealand, and prefer wet conditions, so are a particular problem on dairy farms and in high rainfall areas. Cattle and horses avoid eating the leaves, although sheep will eat them.

The seeds of the giant buttercup are often transported in hay, which is the most common source of new infestations.

Creeping buttercup has a very effective stolon system which allows it to quickly invade nearby weed-free areas where it will normally out-compete pasture grasses and clovers.

### MANUAL CONTROL

Isolated plants will often appear on the margins of good pasture areas, and these can successfully be dug out and removed before they can invade too deeply into the pasture. It is essential that the entire root system is removed with the plant, because buttercups will regrow from rhizomes left in the soil on root segments.

### HERBICIDE CONTROL

Best results will be achieved if plants are sprayed at their most active growth period, generally from right through spring and early summer to February.

#### Spray:

- **Decision** at 50g/Ha for creeping buttercup, 65g/Ha for giant buttercup. **This option is clover-friendly.**
- **Ranger** herbicide (thifensulfuron-methyl) sprayed by boom at just 20g/Ha is very effective, and resistance to this herbicide does not appear to occur. This herbicide is also very effective against docks at that same application rate, so if both species are present they can be controlled with a single herbicide application. Nevertheless, a follow-up treatment is likely to be required the following spring.  
*Note: Ranger* herbicide will cause some yellowing and reduction in vigour of pasture species. The grass soon recovers, although clover is slower to recover and may take up to four months.
- **Glyphosate 360** sprayed at 4-5L/Ha by boom for cleaning out prior to pasture renewal or cropping, will also take out any buttercups present. If using **Granny** then the rate is 1.8-2.25kg/Ha.



[www.rainbowbrown.co.nz](http://www.rainbowbrown.co.nz)

SUBSCRIBE to our Weed File Library at our website (just click the 'Subscribe' button and fill out a simple form). Each time we publish a new one or update an existing one, we'll automatically email it to you as a printable one page full-colour PDF. You can also subscribe for a friend you think may be interested in receiving our Weed Files.

**GRANNY** 800g/kg GLYPHOSATE AS THE MONOAMMONIUM SALT

ACVM No 7499

*Non-selective herbicide for spraying out pasture, and general weed control.*

- The stronger, smarter and most economical glyphosate option.
- Water-dispersible granule, easily soluble.
- 4.5kg bag minimizes packaging disposal.
- No residual effect in soil; drill new seed in 2 days.
- Use just 425g/100L water (knapsack 65g/15L) for general spraying; 1.4-2.2kg/Ha for pasture spray-out.
- Add SprayWetter penetrant for best results.

2.25kg .....\$45  
4.5kg .....\$70  
9kg .....\$110

**GLYPHOSATE 360** 360g/L GLYPHOSATE AS THE ISOPROPYLAMINE SALT

ACVM No P5441

*Non-selective herbicide for spraying out pasture, and general weed control.*

- Glyphosate is the world's most popular and trusted herbicide.
- Safe to use, fast acting, non-toxic & economical.
- No residual effect in soil; drill new seed in 2 days.
- Withhold stock 2 days to allow penetration through plant.
- Use 1L/100L (hand) or 3-5L/ha (pasture).
- Add SprayWetter penetrant for best results.

5L.....\$51  
10L.....\$78  
20L.....\$135  
200L.....\$1150

**MSF600 Gorse & Brush Spray** 600g/kg METSULFURON-METHYL

ACVM No P7027

*For control of gorse and other scrub weeds in pasture, waste areas and forestry.*

- The low-cost, proven choice for big and small jobs.
- Water-dispersible granule, easily soluble.
- Safe to handle, non-toxic to humans and animals.
- Gorse, blackberry, manuka, scrub, bracken, ragwort & thistles.
- For gorse use 20g/100L (hand), 500g/ha (aerial).
- Add SuperWetter penetrant for best results.

200g .....\$39  
500g .....\$49  
1kg .....\$90

**GRASSMATE** 300g/L TRICLOPYR AS THE BUTOXYETHYL ESTER plus 100g/L PICLORAM AS THE AMINE SALT in the form of an emulsifiable concentrate

ACVM No P7417

*For control of brushweeds, broadleaf and erect weeds in pasture.*

- Kills gorse, broom, blackberry, tutus, sweet briar, matagouri & lupins.
- Also controls broadleaf weeds, including ragwort, thistles, fennel, nettle and inkweed at 2L/Ha.
- Add SuperWetter penetrant year-round.
- 10-12L/ha for brush species, and 250-300ml/100L handgun (gorse rate)

2L.....\$95  
5L.....\$195  
10L.....\$355  
20L.....\$595  
100L.....\$2875

**MCPA 750** 750g/L MCPA AS THE DIMETHYLAMINE SALT

ACVM No P8173

*For control of thistles and other broadleaf weeds in pasture and cereals.*

- Highly concentrated water soluble solution.
- Controls thistles of all species, especially in younger growth stages.
- Grass-friendly but higher concentrations damage clover.
- Economical at just 1.5-3.0 L/Ha use rates.
- Use late autumn through to summer.
- Works well with Cobber herbicide against resistant thistles.

5L .....\$75  
10L .....\$130  
20L ..... \$240  
200L ..... \$2275

**COBBER** 300g/L CLOPYRALID as the amine salt.

ACVM No P7790

*For control of hard-to-kill and multi-crown thistles in pasture plus certain broadleaf and brush weeds.*

*(Approved Handler certificate required)*

- Kills Californian, nodding, winged and variegated thistles incl large rosette and multicrown plants.
- Mix with 2,4-D or MCPA where thistles resistant to those herbicides exist.
- Also useful in cereal, Brassica and maize crops, plus forestry, orchards and shelter belts..
- Use 1-2L/Ha by boom or 100-200ml/100L spot spraying. Also good for wiper application.

2L.....\$149  
5L.....\$275  
10L.....\$530  
20L.....\$975

**GIBBER 900** 900g/kg GIBBERELLIC ACID

ACVM No P8002

*Growth promoter to boost pasture production in cool weather feed shortage conditions.*

- High strength powder applied at just 9g/ha dissolved in water. (9g scoop included).
- Rapid increase of dry matter (DM) production during spring and autumn feed shortfalls; increases of 30-60% can be achieved within just 3 weeks.
- Depending on underlying fertility and pasture quality, this increase can be 250kgDM/Ha extra.
- Cost effective at just \$11.17/Ha, simple to apply with any spray gear.

45g .....\$60  
270g .....\$335

**BUCKSHOT** 20g/kg PICLORAM GRANULES

ACVM No 7717

*For direct spot application dry granule treatment of broadleaf, erect and brush weeds.*

- Controls ragwort, nodding thistle, gorse, inkweed, broom, docks, hemlock, sweet brier, woolly nightshade, tutsan, blackberry.
- Convenient and safe; apply by hand, by pogo stick applicator, or by applicator bottle.
- Carry Buckshot on the bike, tractor or ute for opportunistic spot weed control.
- Use 2g per plant or 30-55g/sq.m

5kg .....\$75  
10kg .....\$140  
20kg .....\$225

**DECISION** 800g/kg FLUMETSULAM IN A WATER DISPERSIBLE GRANULE

ACVM No P8368

*Control broadleaf weeds in new and established pasture, as well as for lucerne, chicory, clover and maize crops.*

- Clover-friendly control of annual & perennial buttercups in pasture.
- Good for autumn and spring application.
- Also controls chickweed, cleavers, mallow, oxeye, sorrel, spurrey, stinking mayweed, willow weed and many other weeds.
- 30g-65g/Ha depending on species and growth stage. Annual buttercups 50g/Ha, giant buttercups 65g/Ha.

200g .....\$115  
500g .....\$275

**RANGER** 750g/kg THIFENSULFURON-METHYL GRANULES

ACVM No 7668

*For control of docks and buttercups in pasture and cereal crops.*

- Selective herbicide for use in pasture, wheat barley and oats.
- Also controls oxeye daisy.
- Excellent added to Glyphosate when spraying out pasture.
- Apply by air or ground boom, and spot spray.
- Scoop and measuring cylinder included.
- Use at 20g/Ha, so 100g pack will treat 5 hectares.

100g .....\$75  
1kg .....\$695

**TRICLO** 600g/L TRICLOPYR AS THE BUTOXYETHYL ESTER

ACVM No P7189

*For control of brushweeds, broadleaf and erect weeds in pasture.*

- Grass and clover friendly.
- Blackberry, broom, gorse, lupin, tutus, fennel, sweet brier, Old Man's Beard, plus most broadleaf weeds in pasture.
- Apply in warmer months during active growing conditions.
- Add SuperWetter for gorse and all woody species.
- Brush weeds use 10L/ha or up to 300ml/100L by hand.
- Broadleaf weeds in pasture use 2L/ha or 200ml/100L.

2L.....\$95  
5L.....\$195  
10L.....\$345  
20L.....\$575

**REPLICATE** 150g/L PICLORAM and 225g/L CLOPYRALID BOTH AS MONOETHANOLAMINE SALTS

ACVM No P8050

*For control of broadleaf weeds in fodder brassica crops and in Radiata pine. (Approved Handler certificate required)*

- Controls black nightshade, fathen, redroot (suppression), thornapple, woolly nightshade, fleabane, foxglove, fireweed, tree lucerne, wattles, gorse, broom.
- For brassicas apply at 350ml/Ha, by aerial, ground or CDA spray. Best results when applied to weeds at 2-8 leaf seedling stage.
- For Radiata pine use 2-2.5L Ha by air.

2L.....\$260  
4L.....\$475

**SUPERWETTER** 100% ORGANOSILICONE WETTER-PENETRANT

*Boost spray performance on woody & hard-to-kill species*

- Assists penetration, especially into stressed and dusty plants.
- Reduces rain risk period, normally to under an hour.
- Boosts herbicide performance by aiding in translocation.
- Use at 100ml/100L, or 500ml-2L/ha depending on species.

2L.....\$65  
5L.....\$140  
20L.....\$465

**SPRAYWETTER** 100% NON-IONIC SURFACTANT WETTER-PENETRANT

*Maximises herbicide performance in all situations*

- Permits faster & more thorough penetration into plant.
- Reduces rain risk period, normally to under an hour.
- Use when herbicide directions do NOT specify a SuperWetter.
- Use at 100ml/100L, or 500ml-2L/ha depending on species.

5L.....\$72  
10L.....\$120  
20L.....\$225

# THE BACK PAGE

## • Rainbow & Brown

Rainbow & Brown Ltd is a privately-owned NZ company. Our factory and office is in Rotorua. We're now in our 12th year of operation, and have been growing strongly every year. We have customers all over New Zealand, including farmers, horticulturalists, spray contractors, nurseries, commercial and private gardeners, and many other businesses. Our products are sold direct, with no retailers, agents or middlemen involved, which is why our prices are so attractive ... it is effectively the "wholesale" price, direct from the manufacturer.

## • People

The directors of Rainbow & Brown have been involved in the NZ agricultural chemicals business for over 20 years. They're actively involved in the day-to-day running and building of the business. If you phone us, your most likely contact will be Rachael, our office manager (and the real heart of the company!). If you call in to see us, you'll also meet Clinton, the factory manager.

## • Ordering

You can order anytime by phone, online at [rainbowbrown.co.nz](http://rainbowbrown.co.nz), or by fax, e-mail or by letter. If you call on the freephone number, you may at times get an answering machine. That means we're already on the phone, or doing something else. Or it may be after office hours (see below). Please just leave your name and number, and we'll soon call you back. Or if we've already got all your details, just leave your order (*with your name and phone number*) on the machine.

## • Delivery

We send your order within 24 hours. Delivery will usually take between 1 and 4 days. If it hasn't arrived after that time, *call us* immediately so we can track it down for you. Delivery of orders of 60 litres or less will normally be to your door, including rural delivery addresses. However, delivery of larger orders will be to the nearby freight depot or drop-off point we will arrange with you when you place your order.

## • Factory & Office Hours

If you want to collect your order from our Rotorua factory, you're welcome. It's at 68A Tallyho Street. Open hours are 8.30 to 4.30, Monday to Friday (9.00 to 4.00 May-July).

## • Payment

We send your invoice by mail, the day we send your order, so you'll know when it was shipped. Payment is due on 20th following month, and you can send a cheque or use direct payment to a/c No: 123155-0066374-00. The bank account number is also on both your invoice and your statement. We send statements out in the first week of each month.

## • Referral Rewards

Word-of-mouth is the best advertising, so if you recommend us to someone who then becomes a new Rainbow & Brown customer and mentions your name, we'll thank you with a \$10 discount off each different product in your next order. So if you order four different items, you now get a \$40 discount (previously \$10).  
SMALL PRINT: The discount doesn't apply to products on special.

## • Website

Check out our website for full details and labels of all our products, plus Safety Data Sheets, and a small library of useful reference articles. You can also subscribe to the free Weed Files library. It's at [www.rainbowbrown.co.nz](http://www.rainbowbrown.co.nz)

## • Approved Handler Certificates (ERMA)

You do NOT need an Approved Handler certificate to purchase any current Rainbow & Brown product except for Cobber and Replicate herbicides. To apply MSF600, GrassMate, MCPA, Ranger or Triclo in a "wide dispersive manner" (i.e. by boom spray), or apply it commercially (i.e. you're a contractor), or over water (i.e. you're a dickhead), you DO need an Approved Handler certificate to apply it, but you DO NOT need a certificate to buy it. You need an Approved Handler certificate to buy Cobber and Replicate herbicides or to apply them in any circumstances.



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